Reimbursement in the UK



UK HealthGateway

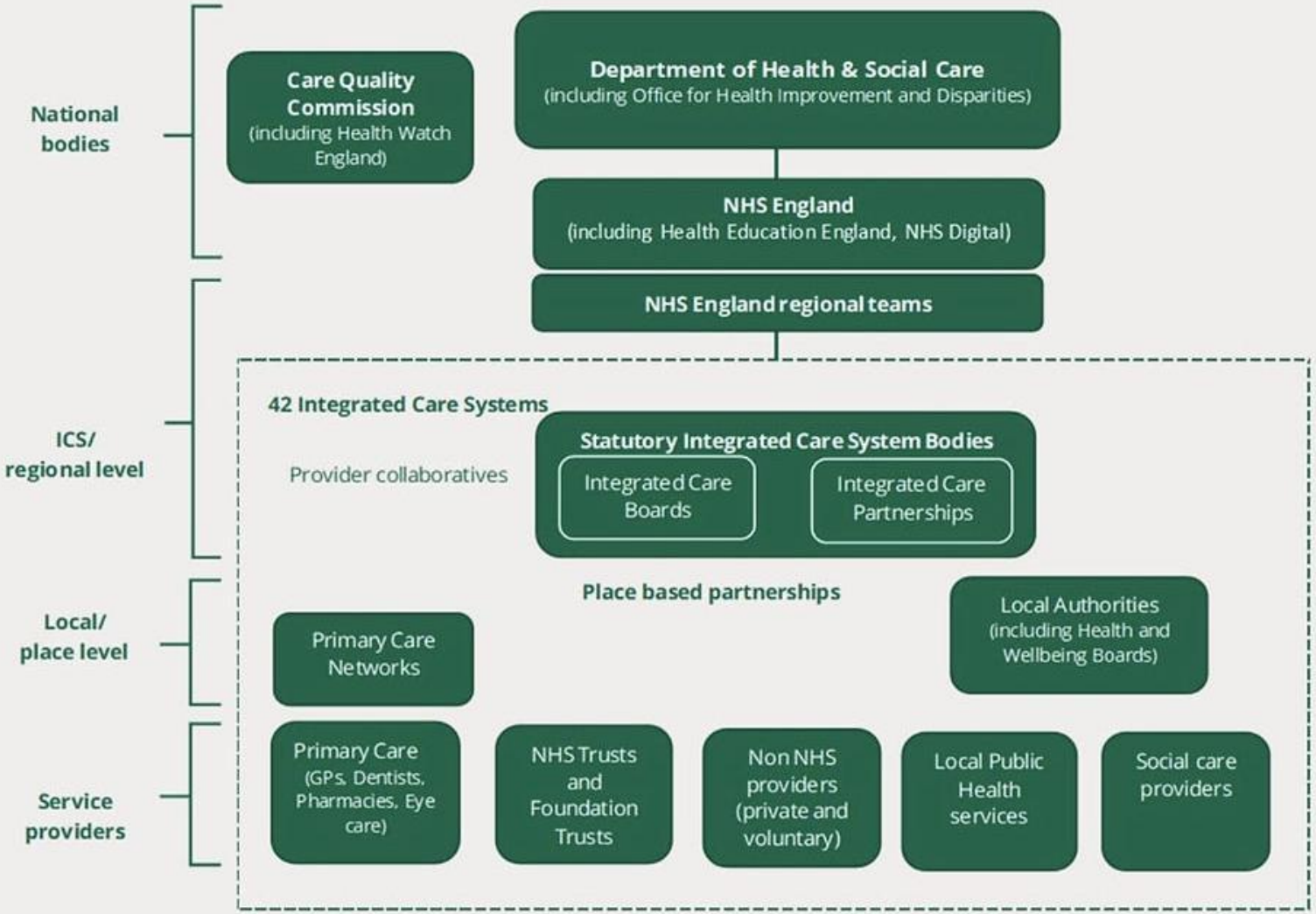
The UK Health Sector

- £200bn
- Free at point of access
- 1.7m patients per day
- 20m LTCs
- 75% of budget
- 850K dementia



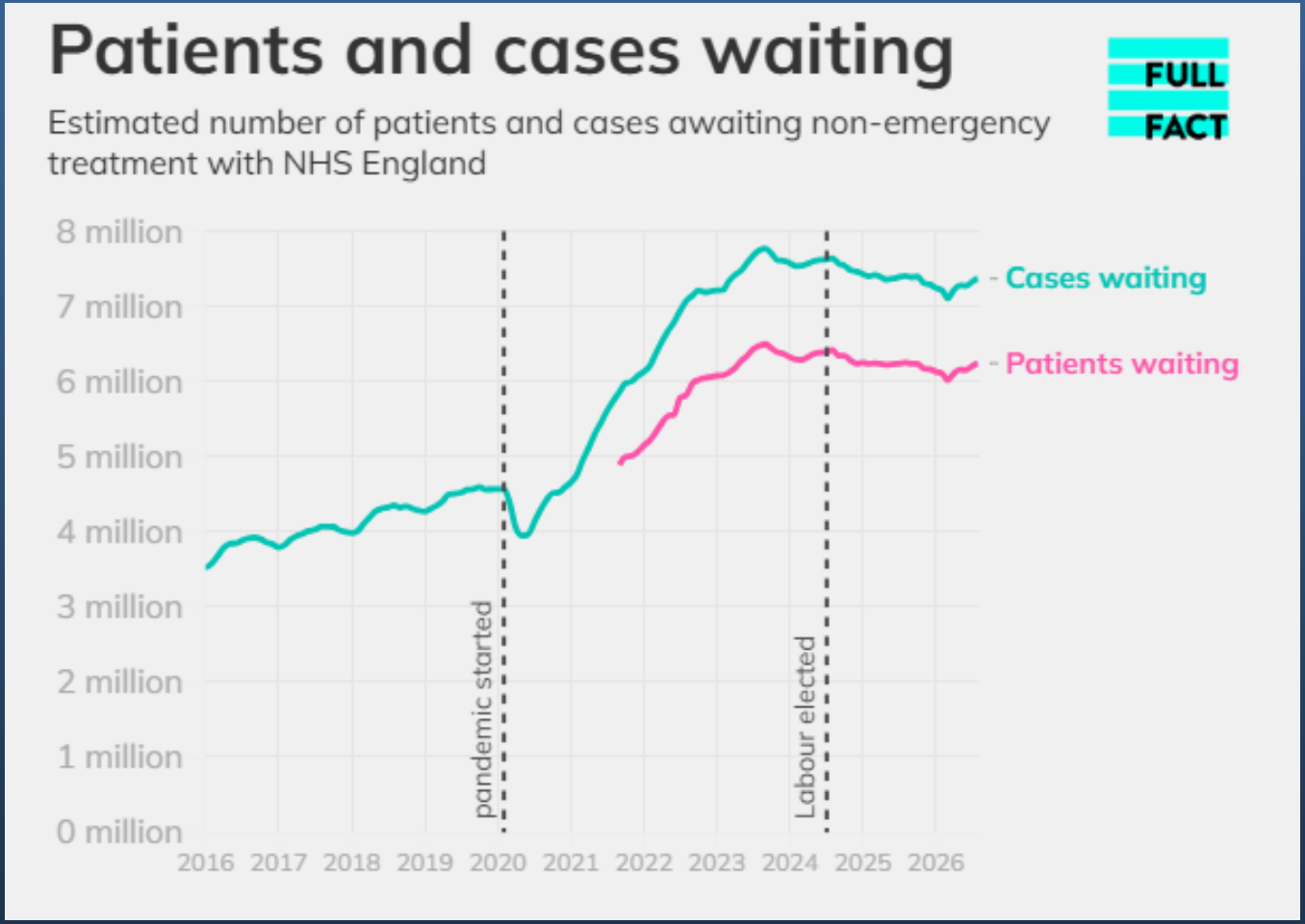
UK HealthGateway

The structure of the NHS in England



UK HealthGateway

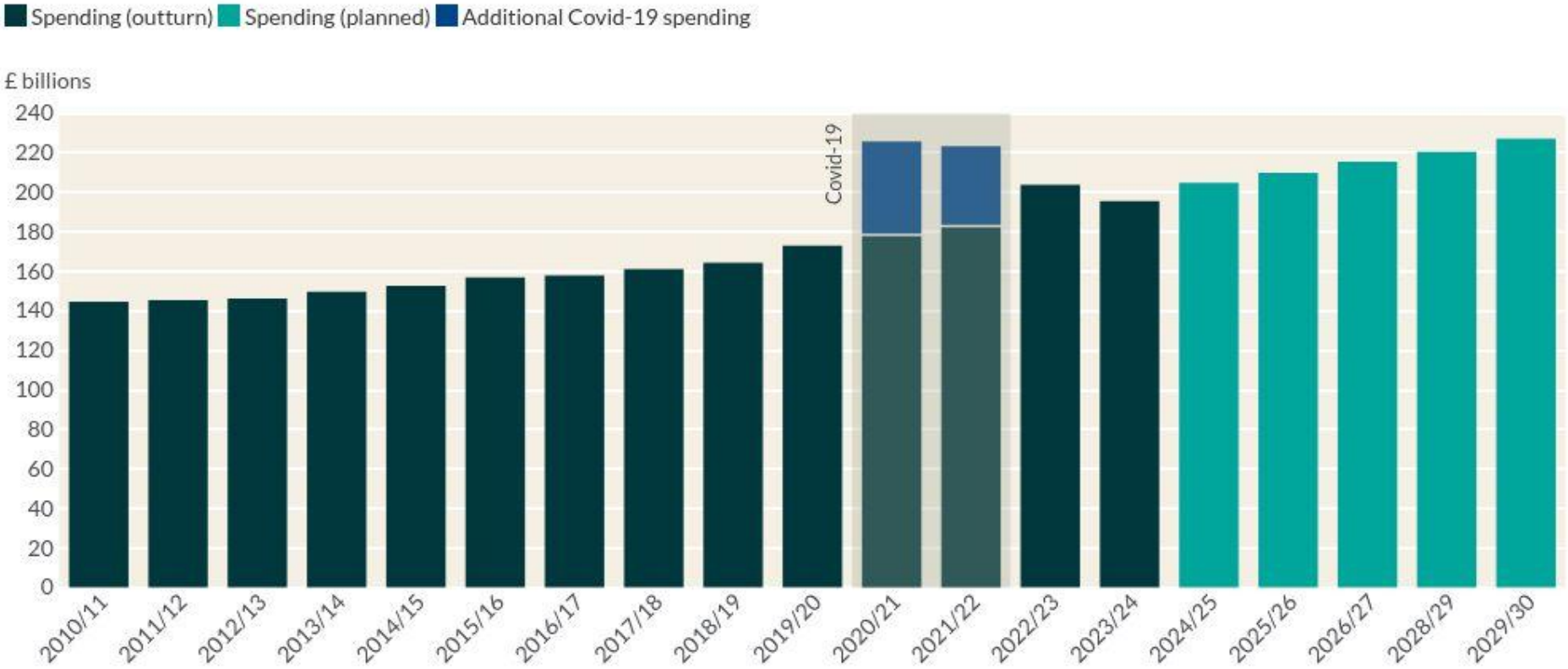
Challenges in the NHS



UK HealthGateway

Total Department of Health and Social Care spending is projected to rise for the next three years

Real-terms spending (in 2024/25 prices)



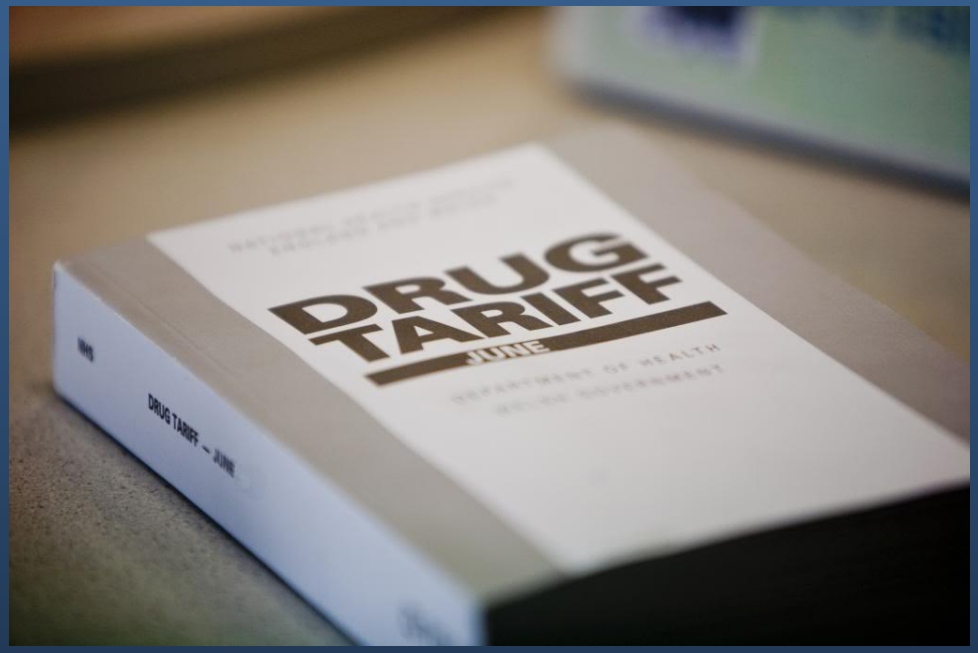
Source: Department of Health (2010/11-2016/17), Department of Health and Social Care (2017/18-2022/23), HM Treasury (2023/24-2028/29)

The King's Fund

UK HealthGateway

NHS Reimbursement

- NHS Business Services Authority
- CLICK HERE
- 'Drug tariff'
- Published Monthly
- @ 6 months
- Value & Efficacy



UK HealthGateway

Considerations

- Efficacy
  - UK v ROW
  - Evidence
  - Data
- Value
  - Business model
  - Competition
  - Flexibility



But First – DATA!

- Market assessment
- Business model
- Business case
- KOLs engaged
- Pilot evaluation
- Distribution

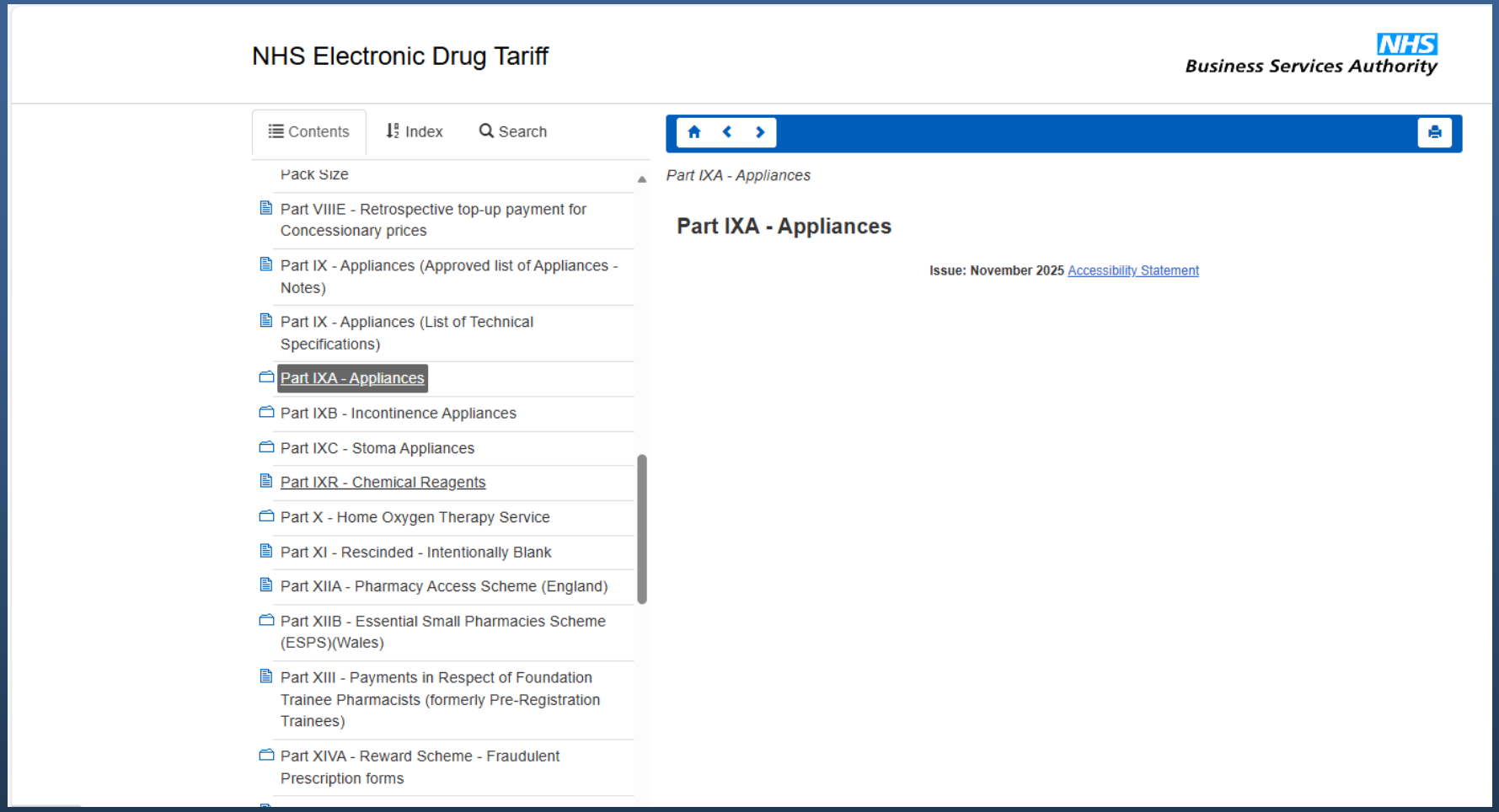


UK HealthGateway

And PATHWAY!

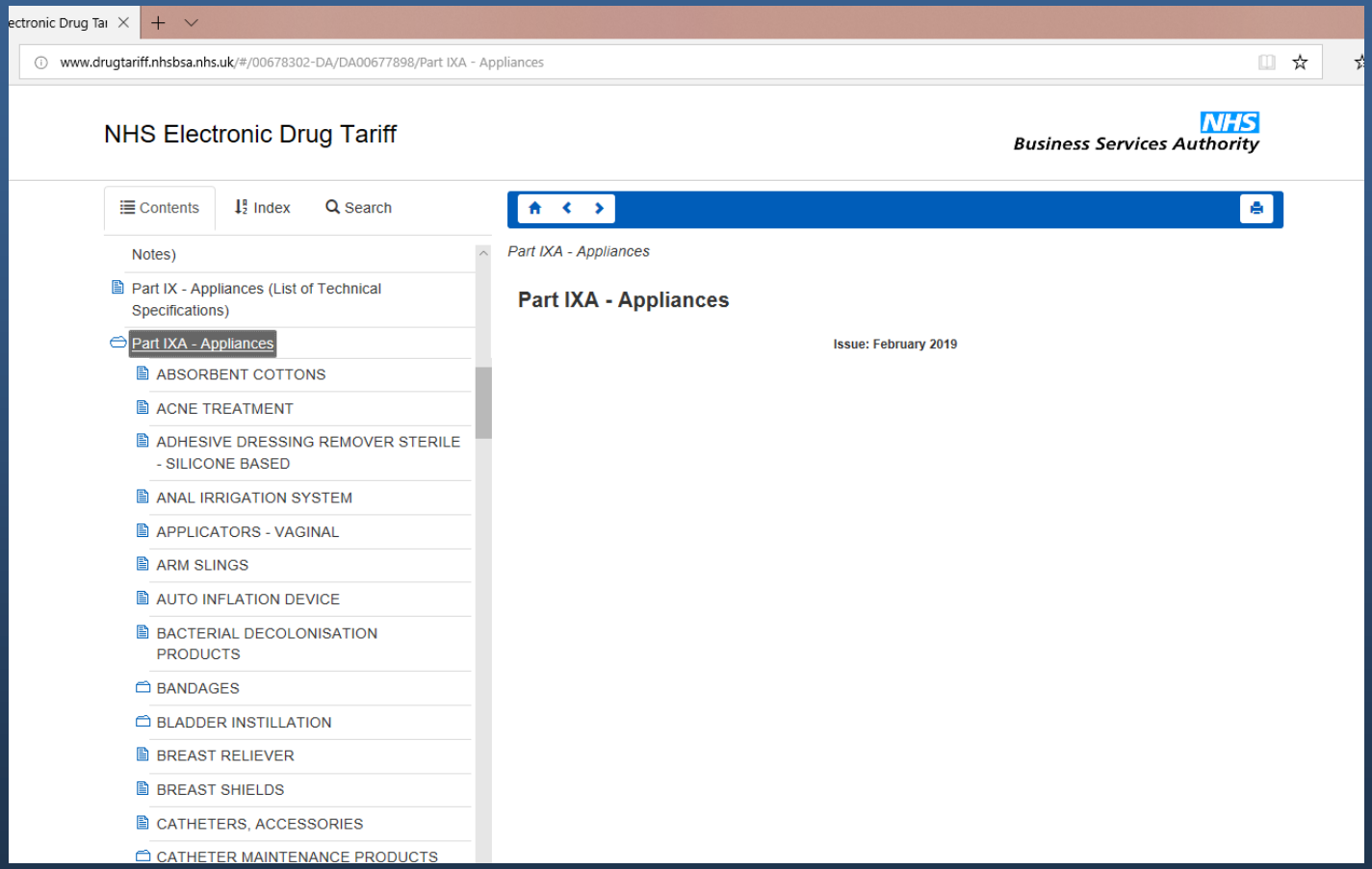


UK HealthGateway



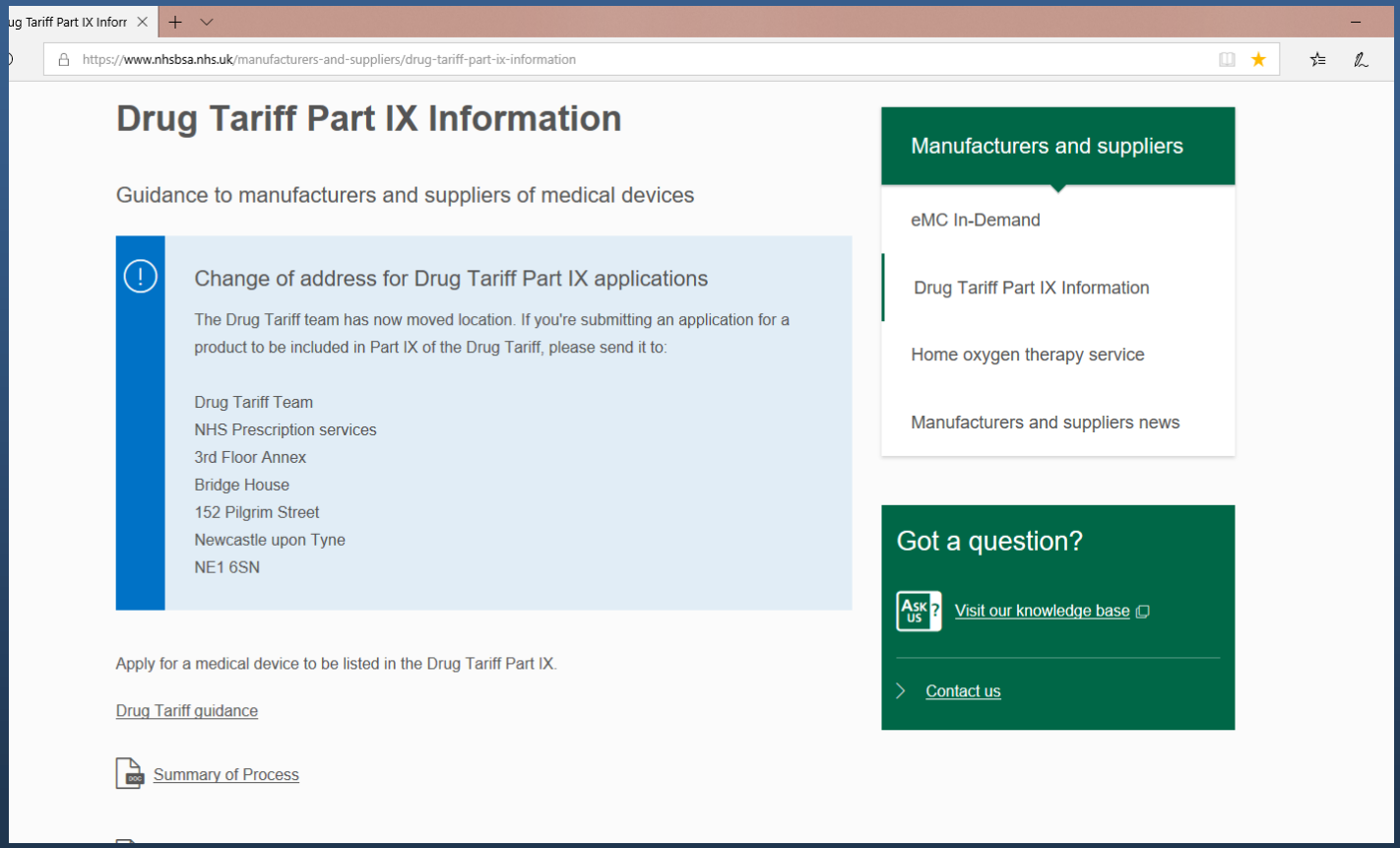
UK HealthGateway

Reimbursement



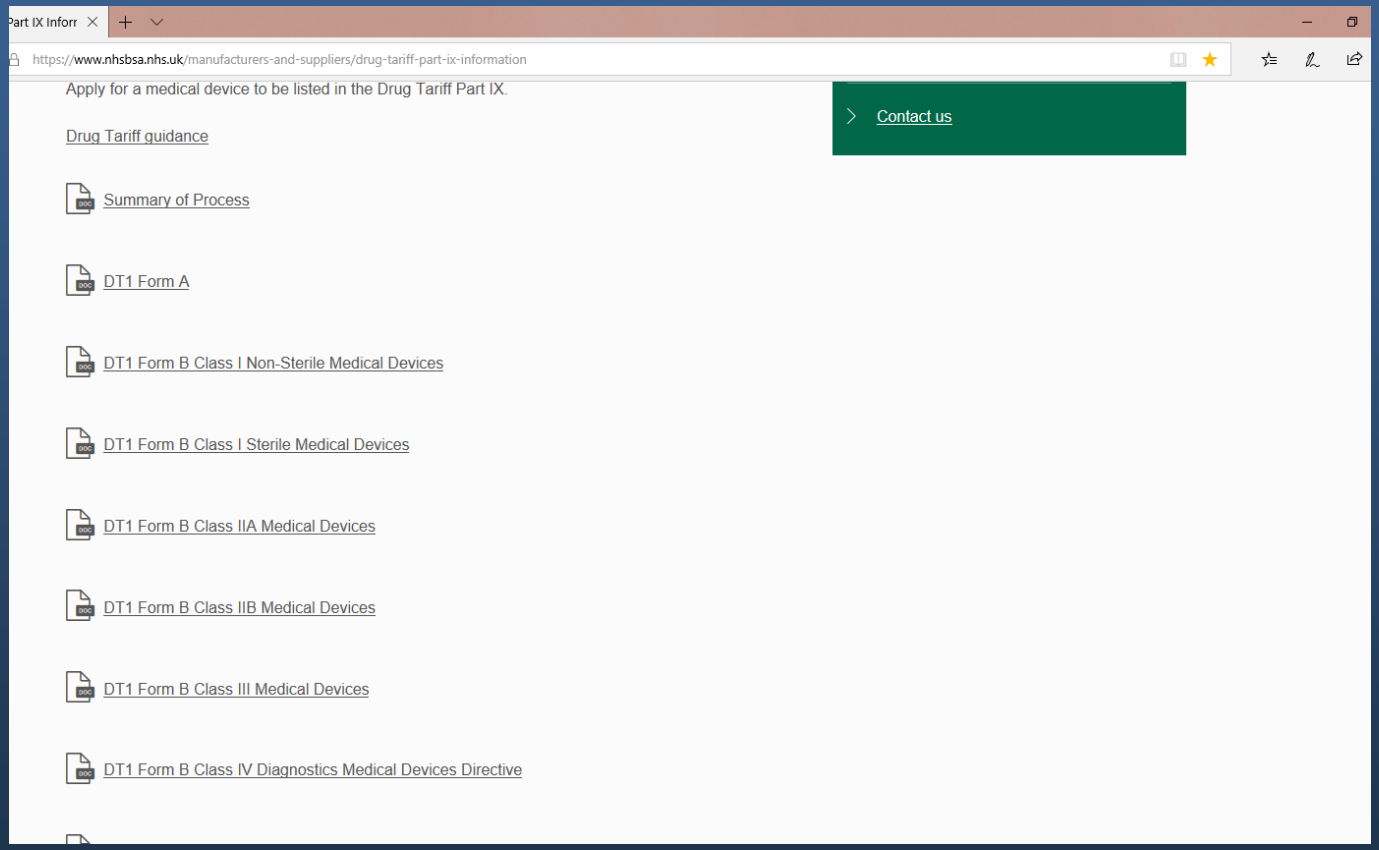
UK HealthGateway

Reimbursement



UK HealthGateway

Reimbursement



UK HealthGateway

What You Need

- Regulatory Certification
- Competent authority certification
- Demand assessment
- Price to be reimbursed
- Supporting evidence



The Rules

- Primary Care
- Patient ‘ownership’
- Consumables!!
- Be Patient
- Don’t start until you are ready!



UK HealthGateway

And Don't Forget…?



UK HealthGateway

Thankyou

- Questions?



jon@ukhealthgateway.com

UK HealthGateway